

DONE DEAL BY: SYDNIA YU

Price cut deals buyers to Toronto waterfront condo

ASKING PRICE

\$599,000

SELLING PRICE

\$619,000

TAXES

\$2,460 (2019)

DAYS ON THE MARKET

Seven

LISTING AGENT

Kimmé Myles, Sotheby's International Realty Canada

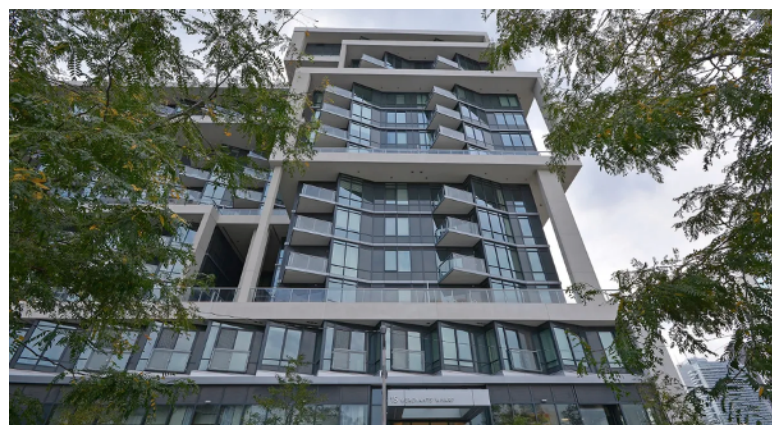
The Action: When it first hit the market, this one-bedroom suite at Aqualina at Bayside failed to entice many buyers. But a price drop convinced several parties to make their offers in October.

"We had it listed it at a higher price for about five days," agent Kimmé Myles said, "so we pulled that listing and relisted it at a lower price, under the \$600,000 mark."

"Once we did that, I knew we'd have more activity, and that's exactly what happened."

What they got: In the first building completed within a master-planned community by Tridel, this 639-square-foot unit is extremely modern with ten-foot ceilings, wide plank floors and sliding doors to a Juliet balcony off the principal room.

The central kitchen features sleek, two-toned cabinetry, quartz counters, a custom island and stainless steel



appliances.

Monthly fees of \$436 pay for water, 24-hour concierge, a dog wash station, fitness facilities and a rooftop deck with an infinity pool.

The agent's take: "It's one of the last areas along the waterfront to be developed, and there's been a lot of media attention because of Sidewalk Labs," Ms. Myles said.

"Plus, this unit was so unique. It's on

the second floor, it had 10-foot ceilings and it's a really elegant and sophisticated space."

This unit also has a front-row seat to amenities, such as Sherbourne Common. "In the wintertime, there's a skating rink, and in the summer, there are all sorts of water features," Ms. Myles said.

"It also has a view of the lake and you can see the CN Tower, so it's a stunning view."

